

Opportunity Stage Report

CH TechONE
13 East 54th St. Suite 300
New York, NY 10008

Page: 1 of 1
Tuesday, April 24, 2012

Opportunity Name	Contact	Company	City	State
Widget Corporation-Replacement Parts Record Manager: Chris Huffman	James Finlay Days Open: 542	Widget Corporation Opened: 10/30/2010	Worcester Est. Close Date: 11/29/2010	Worcestershire \$500.00
4/6/2012	-	Field Stage changed from "CHT1 Sales/Negotiation" to "CHT1 Sales/Needs Assessment"		
4/9/2012	3	Field Stage changed from "CHT1 Sales/Needs Assessment" to "CHT1 Sales/Presentation"		
4/9/2012	0	Field Stage changed from "CHT1 Sales/Presentation" to "CHT1 Sales/Negotiation"		
	14	Days in current position		
Brushy's Golfing World-NSW Upgrade Record Manager: Ernst Anderson	Paul Brushman Days Open: 372	Brushy's Golfing World Opened: 4/18/2011	Sydney Est. Close Date: 5/18/2011	NSW \$500.00
4/6/2012	-	Field Stage changed from "CHT1 Sales/Sales Fulfillment" to "CHT1 Sales/Needs Assessment"		
4/12/2012	6	Field Stage changed from "CHT1 Sales/Needs Assessment" to "CHT1 Sales/Presentation"		
4/12/2012	0	Field Stage changed from "CHT1 Sales/Presentation" to "CHT1 Sales/Negotiation"		
4/24/2012	12	Field Stage changed from "CHT1 Sales/Negotiation" to "CHT1 Sales/Commitment to Buy"		
4/24/2012	0	Field Stage changed from "CHT1 Sales/Commitment to Buy" to "CHT1 Sales/Sales Fulfillment"		
	0	Days in current position		
TechONE System Opportunity Record Manager: Chris Huffman	Suzie Lee Days Open: 354	AVB Enterprises Opened: 5/6/2011	New York Est. Close Date: 6/5/2011	NY \$10,800.00
5/6/2010	-	Field Stage changed from "CHT1 Sales/Initial Communication" to "CHT1 Sales/Presentation"		
4/12/2012	706	Field Stage changed from "CHT1 Sales/Presentation" to "CHT1 Sales/Sales Fulfillment"		
	11	Days in current position		
New Opportunity Record Manager: Chris Huffman	Chris Huffman Days Open: 18	CH TechONE Opened: 4/6/2012	New York Est. Close Date: 4/6/2012	NY \$0.00
4/6/2012	-	Field Stage changed from "CHT1 Sales/Presentation" to "CHT1 Sales/Negotiation"		
4/12/2012	6	Field Stage changed from "CHT1 Sales/Negotiation" to "CHT1 Sales/Commitment to Buy"		
4/24/2012	12	Field Stage changed from "CHT1 Sales/Commitment to Buy" to "CHT1 Sales/Sales Fulfillment"		
	0	Days in current position		

Report Criteria: (HISTORY.DETAILS Like '%Field Stage%') Or (HISTORY.DETAILS Like '%New Opportunity%')

Tuesday, April 24, 2012

Page: 1 of 1